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##### CURRICULM- VITAE

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## DEEPAK SHARMA

## Mobile :9759772926 , 7906362592

## email: deepaksharma1190@gmail.com

##### Summary

## ● Presently working as Area Sales Manager , handling 9 Dealerships

## ● Managing and handling dealership field activities.

## ● Monitoring Advance Technical Sheet and Retail report of Dealership.

## ● Monitoring Sale Lost.

## ● Planning field activities and promotional activities like Demostration, Kishaan Goshti ,Van

## Campaign,

## Local Mechanic Meet, Mega Combing .Free service camp. Agriculture officer meet. Etc.

## ● looking after CSI (Customer Satisfaction Index) from sales and service.

## ● working with dealer team to achieve target through field activities and promotional activities.

## ● Monitoring daily report and to update on regular basis.

## ● Network development by appointing additional manpower in vacant and required areas.

## ● Conducting and organizing trainings and review meeting of dealer sales team.

## ● worked on improvement of coverage and conversion of the dealerships.

## ● System and Process Management at dealership premises.

## 

## Experience

**Presently working With New Swan Multitech Ltd (Punjab).as Area sales Manager and handling 9 dealership Gujarat from (March2016) to till date.**

**Worked as Sr. Territory Executive In Tirth Agro Technology Pvt Ltd (Shaktiman)**

**From jan-2015 to March 2016.**

**Worked as Exchange Executive in International Tractors Ltd. from Mar 2013 to March 2014 and handling all Gujarat area.**

**Worked as Sales Executive in Maruti Suzuki (Tanya Automobile) from. Sep 2009 to feb2013.**

## CORPORATE ACHIEVEMENTS

## 4 New Dealer appointed at Maharashtra.

## 5 New dealers appointed at banaskantha district. And arranged delivery function in deodar 11 deliveries.

## Arranged delivery Function in Kila Pardi (Valsad) 15 deliveries.

## 1 st machine Delivered High clearance Boom Sprayer Protector -600 in Surat (Gujarat)

## 2 Dealer appointed in shaktiman Rotavater and convinced our business. Started in Val sad and Nizar dealer appointed 32 lack funds invest our business.

## Meet 650 brokers to convince them to work with Sonalika as Exchange partner

## Till now 1200 old tractors have been liquidated in Sonalika

## in Gujarat Exchange Activity and demo Activity .

**Educational Qualifications**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | Discipline | Institution/ Board | % of Marks | Year |
| M.B.A. | Marketing | Shobhit University | 72% | 2016 |
| B.COM | Commerce | C.C.S University | 59% | 2012 |
| Intermediate | Commerce | U.P Board | 58% | 2009 |
| High school | Commerce | U.P Board | 49% | 2007 |

## PERSONAL SKILLS

## ● Execution excellence.

## ● Analytical and focused approach in Work.

## ● Team alignment and Team spirit.

## ● Sense of urgency and Punctuality

## Personal Information

## Father Name : Omkar Sharma

## Date of Birth : 2nd Nov 1990

## Languages known : English, Hindi, Gujarati

## Hobbies : Playing cricket

## Permanent Address : H.No-734/2, Shastri Nagar, Sec-02, Meerut

## Marital status : Unmarried

Notice Period : 1 Month

## Place: - Meerut DEEPAK SHARMA

## Dated:- 14-9-17

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